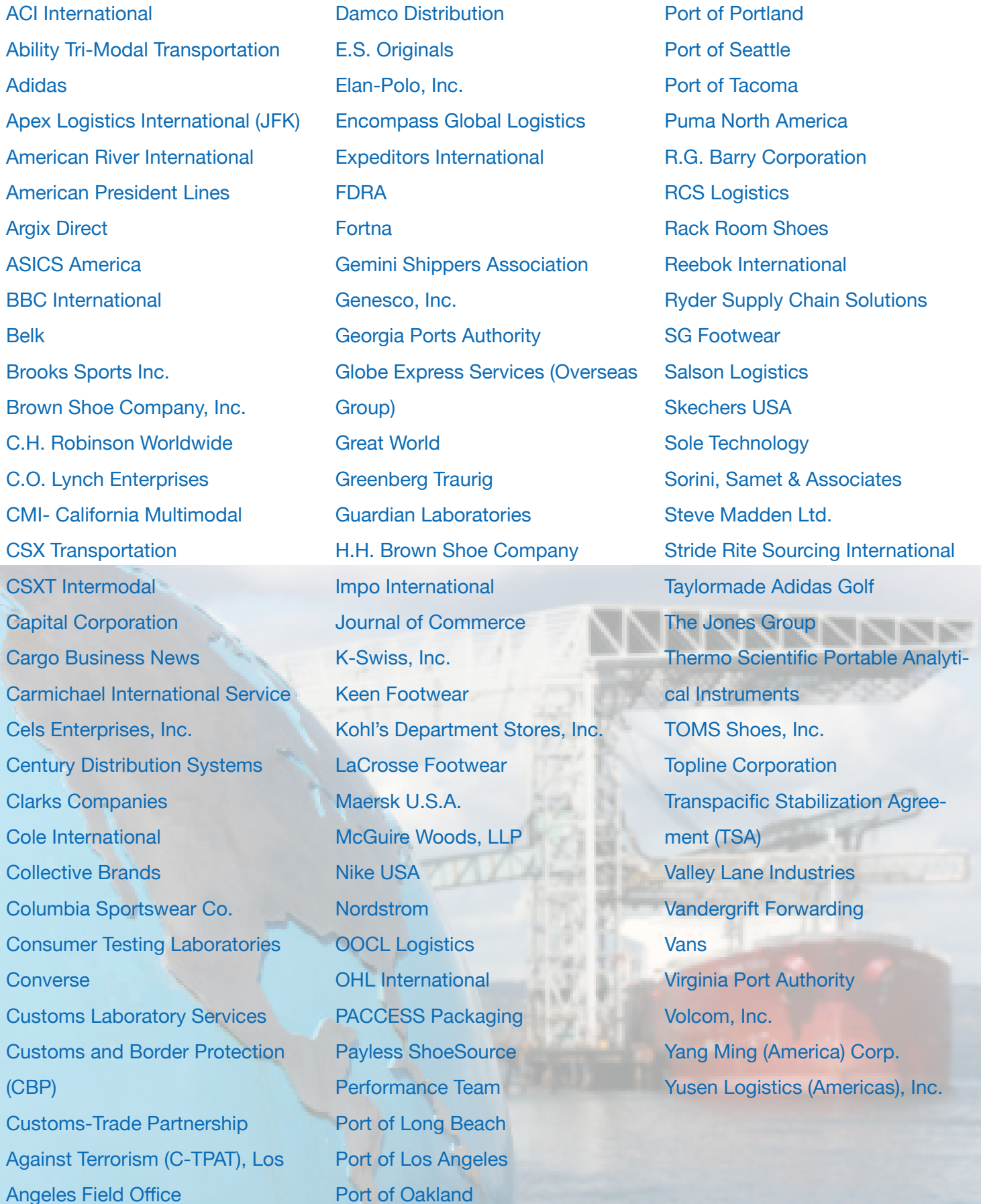


# 2012 FTDC Attendees

---



ACI International	Damco Distribution	Port of Portland
Ability Tri-Modal Transportation	E.S. Originals	Port of Seattle
Adidas	Elan-Polo, Inc.	Port of Tacoma
Apex Logistics International (JFK)	Encompass Global Logistics	Puma North America
American River International	Expeditors International	R.G. Barry Corporation
American President Lines	FDRA	RCS Logistics
Argix Direct	Fortna	Rack Room Shoes
ASICS America	Gemini Shippers Association	Reebok International
BBC International	Genesco, Inc.	Ryder Supply Chain Solutions
Belk	Georgia Ports Authority	SG Footwear
Brooks Sports Inc.	Globe Express Services (Overseas Group)	Salson Logistics
Brown Shoe Company, Inc.	Great World	Skechers USA
C.H. Robinson Worldwide	Greenberg Traurig	Sole Technology
C.O. Lynch Enterprises	Guardian Laboratories	Sorini, Samet & Associates
CMI- California Multimodal	H.H. Brown Shoe Company	Steve Madden Ltd.
CSX Transportation	Impo International	Stride Rite Sourcing International
CSXT Intermodal	Journal of Commerce	Taylormade Adidas Golf
Capital Corporation	K-Swiss, Inc.	The Jones Group
Cargo Business News	Keen Footwear	Thermo Scientific Portable Analytical Instruments
Carmichael International Service	Kohl's Department Stores, Inc.	TOMS Shoes, Inc.
Cels Enterprises, Inc.	LaCrosse Footwear	Topline Corporation
Century Distribution Systems	Maersk U.S.A.	Transpacific Stabilization Agreement (TSA)
Clarks Companies	McGuire Woods, LLP	Valley Lane Industries
Cole International	Nike USA	Vandergrift Forwarding
Collective Brands	Nordstrom	Vans
Columbia Sportswear Co.	OOCL Logistics	Virginia Port Authority
Consumer Testing Laboratories	OHL International	Volcom, Inc.
Converse	PACCESS Packaging	Yang Ming (America) Corp.
Customs Laboratory Services	Payless ShoeSource	Yusen Logistics (Americas), Inc.
Customs and Border Protection (CBP)	Performance Team	
Customs-Trade Partnership Against Terrorism (C-TPAT), Los Angeles Field Office	Port of Long Beach	
	Port of Los Angeles	
	Port of Oakland	

# Sample Agenda

from FTDC 2012 in Huntington Beach, CA

## Traffic portion of the conference Customs portion of the conference

### Sunday, October 21

---

6:30 pm FTDC Networking Cocktail Reception at the Hilton sponsored by OHL Global Freight Management & Logistics

### Monday, October 22

---

8:00 am Continental Breakfast & Exhibits  
8:30 am Opening Remarks by Matt Priest, FDRA  
8:45 am Profitability in a Fluid Environment: A Carrier's Guide to Labor, Capacity and Seasonality – Keynote Speaker, Gene Seroka, American President Lines  
9:45 am A Carrier's View of Contracting and Commercial Challenges – Dave Zimmermann, Maersk U.S.A.  
10:30 am Networking Break  
10:45 am Security and Customs and Border Patrol (CBP) Update – Bryant Van Buskirk, Los Angeles C-TPAT Field Office  
11:45 am Evolving with the Needs of Our Customers: Managing Timelines of Brokerage, Security, Logistics, and Money – Randy Curran, OHL International  
12:30 pm Lunch  
1:45 pm Container Outlook for 2012 and Beyond – Bill Mongeluzzo and Mario Moreno, Journal of Commerce with Brian Conrad, TSA  
2:45 pm U.S. West Coast Collaboration: The Port Perspective – Ports of Long Beach, LA, Oakland, Seattle, Tacoma and Portland  
3:30 pm Networking Break  
4:00 pm A Rail Perspective – Amy Rice, CSX Transportation  
4:30 pm Packaging 101: Simple Supply Chain Savings – Rick Hawley, PACCESS Packaging  
5:00 pm Adjournment  
5:30 – 7:30pm Networking Cocktail Reception sponsored by OHL International

### Tuesday, October 23

---

8:30 am Logistics and Compliance: An Importing 101 Primer – Rennie Alston, American River International  
10:15 am Networking Break  
10:45 am Logistics and Compliance: An Importing 101 Primer Continued  
11:30 am Case Study: How to Get Goods from U.S. to Canadian Markets – Kerry Rasmussen, Cole International  
12:00 pm Lunch (Open to Traffic and Customs attendees)

### Customs portion of conference begins...

1:00 pm FDRA Customs/Non-Classification Issues – John Pellegrini, McGuire Woods, FDRA Customs Counsel  
3:30 pm Networking Break  
3:45 pm Non-Classification Continued  
5:00 pm Adjournment  
5:30 – 7:00pm Networking Cocktail Reception sponsored by Maersk U.S.A.

### Wednesday, October 24

---

8:00 am Continental Breakfast & Exhibits  
8:30 am Update from Washington: Affordable Footwear Act (AFA), Trans-Pacific Partnership (TPP), Miscellaneous Tariff Bill (MTB) – Matt Priest, FDRA  
8:45 am Classification Issues: An interactive presentation of Chapter 64 – John Pellegrini, McGuire Woods, FDRA Customs Counsel; Jennifer Cirrone, Collective Brands; Quinn O'Rourke, Lacrosse Footwear.  
10:45 am Networking Break  
11:00 am Classification Issues Interactive Continued – with Stacey Kalkines, National Import Specialist for Footwear, CBP  
12:00 pm Lunch  
1:00 pm Product Safety Compliance: This Time it's for Real! – David Callet, Greenberg Traurig  
3:30 pm Networking Break  
3:45 pm Product Safety Compliance Continued  
5:30 pm Adjournment