

\$80 \$10 \$70

> \$60 \$50

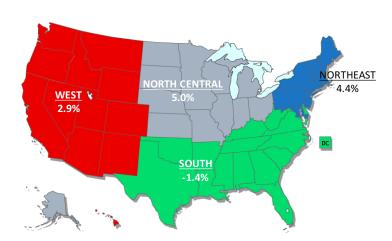
> \$30

\$10

Northeast

SALES SURVEY WEEK ENDING:

October 24, 2015



THREE WEEKS ENDING

2015: \$568,027,893 1.8% 2014: \$557,866,115 -2.7%

YEAR TO DATE ENDING

2015: \$8,520,042,380 1.9% 2014: \$8,364,639,910 1.0%

■ WEEK 38 2015 SALES ■ WEEK 38 2014 SALES

\$72.1 \$73.09

\$40.4 \$38.67 \$38.5 \$36.65

\$38.8 \$37.74

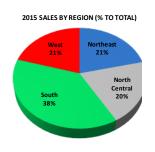
South

West

Note:	Report includes	store-for-store,	comparable results.	Some companies	do not report geographically.	
	report melades	5001C 101 5001C,	comparable results.	Donne companies	do not report geograpmeany	

North Central

Regions	Week 38 2015 Sales	Week 38 2014 Sales	Number of Stores	Results of 2015 Survey (%)	Results of 2014 Survey (%)
Northeast	\$40,382,903	\$38,674,827	1,967	4.4	-1.6
North Central	\$38,489,659	\$36,650,314	2,381	5.0	-5.9
South	\$72,103,759	\$73,092,056	4,110	-1.4	-0.1
West	\$38,821,131	\$37,735,347	2,289	2.9	-1.8
Survey Total	\$189,797,452	\$186,152,544	10,747	2.0	-2.0

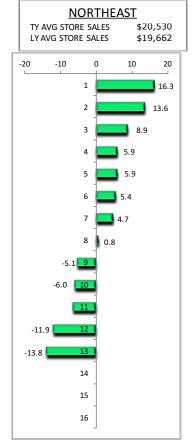


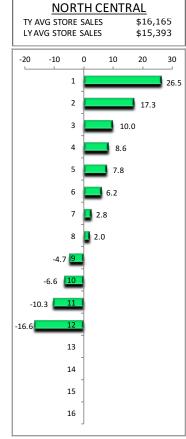


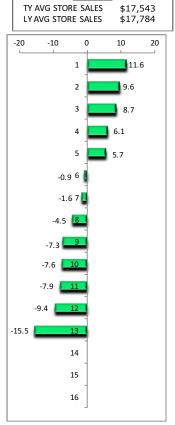


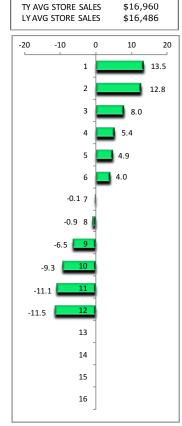
SALES COMPS BY COMPANY RANK V. LY

SOUTH









WEST

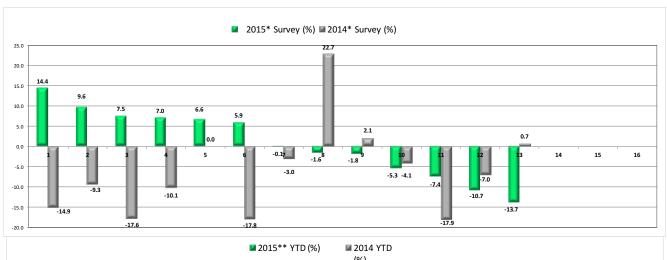
Breakdown By Region Week Ending: October 24, 2015

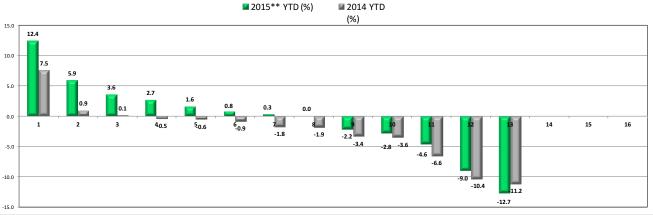
^{*} Results for the current week's survey by region are listed showing the best performing company first in each region. If you have any questions, please contact Faith Lewis at 202-737-5660, or flewis@fdra.org.

North East	North Central	South	West
16.3	26.5	11.6	13.5
13.6	17.3	9.6	12.8
8.9	10.0	8.7	8.0
5.9	8.6	6.1	5.4
5.9	7.8	5.7	4.9
5.4	6.2	-0.9	4.0
4.7	2.8	-1.6	-0.1
0.8	2.0	-4.5	-0.9
-5.1	-4.7	-7.3	-6.5
-6.0	-6.6	-7.6	-9.3
-6.5	-10.3	-7.9	-11.1
-11.9	-16.6	-9.4	-11.5
-13.8		-15.5	
4.4	5.0	-1.4	2.9



INDIVIDUAL COMPANY PERFORMANCE BY SURVEY AND YTD





Individual Company Percent Change

Date: October 24, 2015					
2015* Survey (%)	2014* Survey (%)	2015** YTD (%)	2014 YTD (%)		
14.4	-14.9	12.4	7.5		
9.6	-9.3	5.9	0.9		
7.5	-17.6	3.6	0.1		
7.0	-10.1	2.7	-0.5		
6.6	0.0	1.6	-0.6		
5.9	-17.8	0.8	-0.9		
-0.1	-3.0	0.3	-1.8		
-1.6	22.7	0.0	-1.9		
-1.8	2.1	-2.2	-3.4		
-5.3	-4.1	-2.8	-3.6		
-7.4	-17.9	-4.6	-6.6		
-10.7	-7.0	-9.0	-10.4		
-13.7	0.7	-12.7	-11.2		
			ı		
2.0	-2.0	1.9	1.0		

^{*} Results for the current week's survey are listed showing the best performing company first with that company's results from the survey a year earlier next to it.

** The year to date (YTD) figures are a separate survey with the best performing YTD company listed first. YTD figures are an accumulation of original weekly reported numbers and do not include back postings or adjustments that may occur. If you have any questions, please contact Faith Lewis at 202-737-5660, or flewis@fdra.org.