

### PRODUCTION IS A CHALLENGE

Modern and established ways exist throught the value chain except for finding and handling production partners

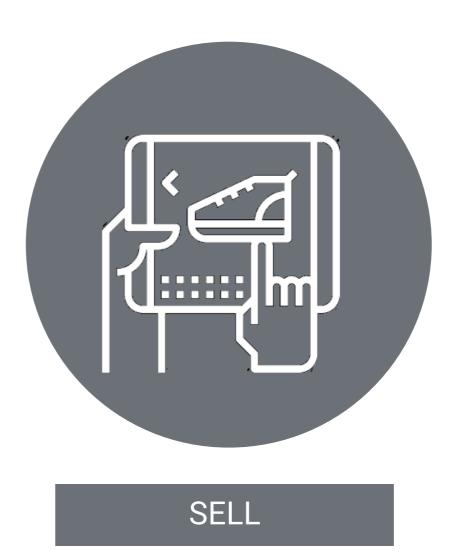


Various available design tools.

CAD Tools, pen & paper etc.



Multiple channels for promotion Social media and AdWords.



Existing solutions for selling.
Shopify and marketplaces.



Limited possibilities to find suppliers.

Sourcing done in traditional ways

# SOURCING IS STILL OLD SCHOOL

Sourcing channels used today



50%

PERSONAL CONNECTIONS



30%

REAL-LIFE FAIRS



### THE FUTURE OF SOURCING IS ONLINE

It will replace buyers' large and expensive sourcing organizations



#### **GLOBAL**

Buyers get access to the best suppliers matching their particular needs, regardless of their geographical location



#### **EASY**

A simple, yet powerful, tool powered by a great amount of data and ingrained best practices of the industry.



#### **HIGH QUALITY**

Using a depth of data about both buyers and suppliers, only the best partnerships are made.

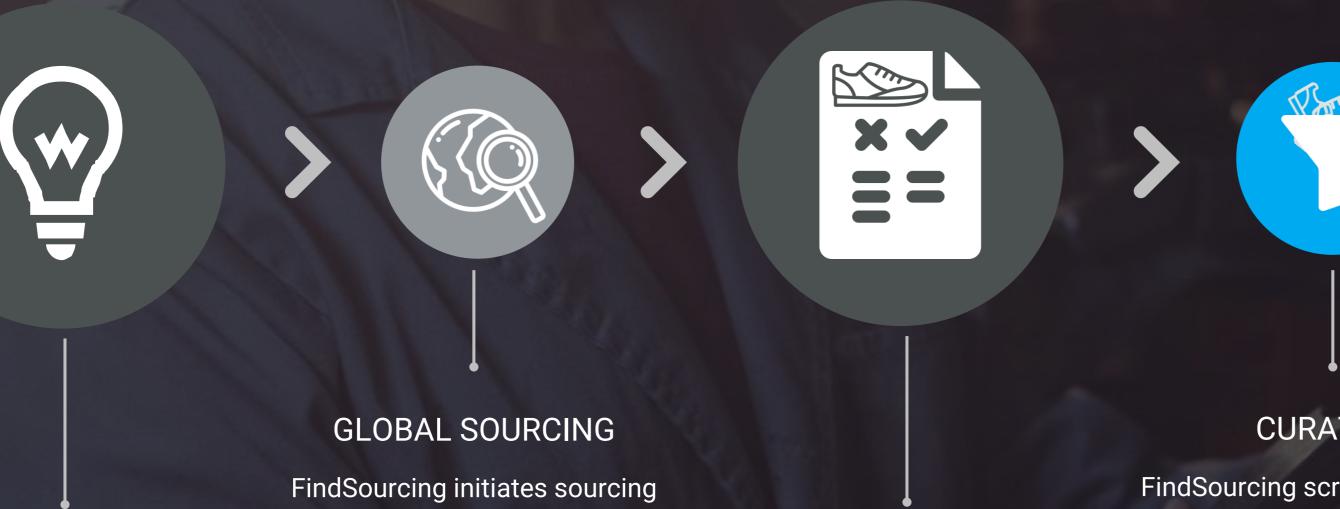


#### **FAST**

Stop wasting months of time to find an okay partner – instantly reach out to thousands of great ones.

## A LOW-BARRIER QUOTATION SERVICE

An easy, transparent and fast process of finding the right production partner



among suppliers and contacts

according to request.

#### SUBMIT TO FINDSOURCING

Brand register request in FindSourcing engine

#### SUPPLIER SUBMIT OFFERS

Suppliers submit their offer based on the specification from the brand.

#### **CURATION**

FindSourcing screen all offers to ensure quality level and buyers demands are taken into acocunt. Maximum 6 offers are presented

#### **BUYER FEEDBACK**

Buyer gives input which options to proceed with and which ones are not interestina.

## FINDSOURCING

Global sourcing of more than a thousand suppliers made easy



#### **OVERVIEW**

In one view you get all the information about the submitted quotations.



#### **RELEVANCE**

Only quotations matcing buyers' criteria presented. Suppliers not chosen feedbacked by the FindSourcing team.



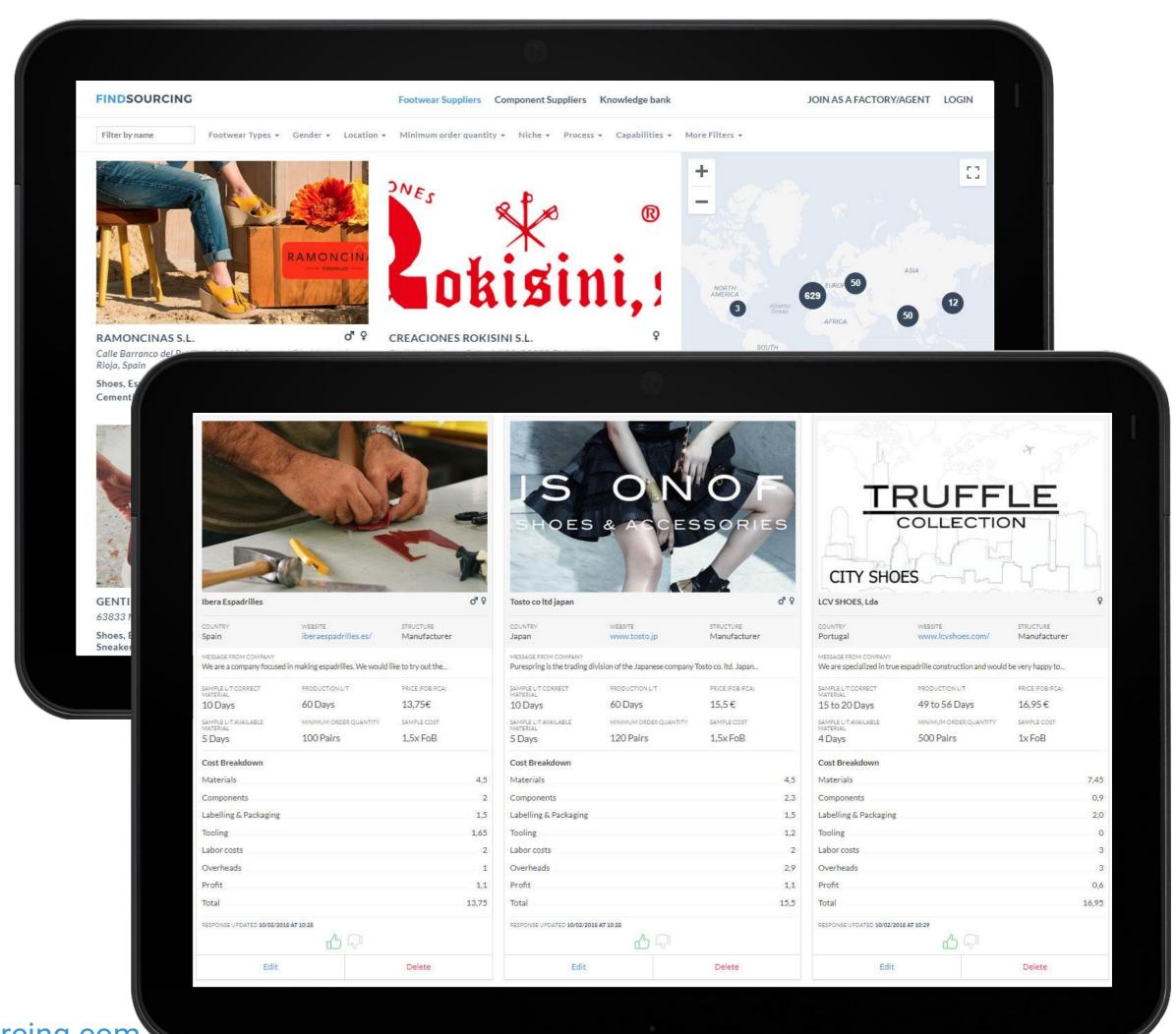
#### **COMPARISON**

Compare the different options side by side with all relevant evaluation criteria.



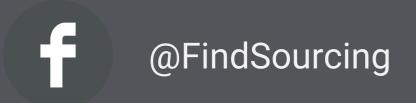
#### **DECISION**

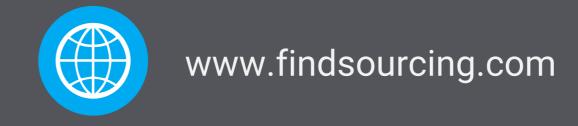
Decisions are taken straight away by a simple click on either "Approve" or "Not Relevant".



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