

# What Brought Us Here

## 2018-2019 U.S.-China Trade Tensions

Tariffs & Retaliatory Tariffs

**Manufacturer Migration to Southeast Asia**

**= Cargo Routing to U.S. East Coast**

Tariff Wars Exacerbate  
Trade Deficit Imbalances

**Cargo Owners Pull Inventories  
Forward in Advance of Scheduled  
Tariff Increases**

Record-Setting 2018 Volume

## 2020-2022 COVID-19 Disruptions

Distressed Supply Chain

**Economies Shutter**

**China Manufacturing Halts**

**Workforce Shortages**

Consumer-Driven Import  
Surge E-Commerce Boom

**Global Supply Chain Disruptions**

**Container Shortages &  
Shipping Price Hikes**

Record-Setting 2021 Volume

**Exports Down 39 out of past 45 months**



# *What We're Doing to Improve Cargo Fluidity*

- Implement truck turn time, dual transaction and liner incentives to improve cargo flow
- Expand use of information-sharing to improve supply chain visibility
- Create on- port flex property to store equipment
- Assist with aging containers
- Working groups to identify and resolve challenges
- Visibility to high priority cargo – better communication
- Connecting customers to property owners with potential inland yards

# Import Containers by Dwell Time

All Port of Los Angeles Terminals

September 6, 2022 7:29 AM

Total Imported Containers

**56,423**

0-4 Day Import Containers

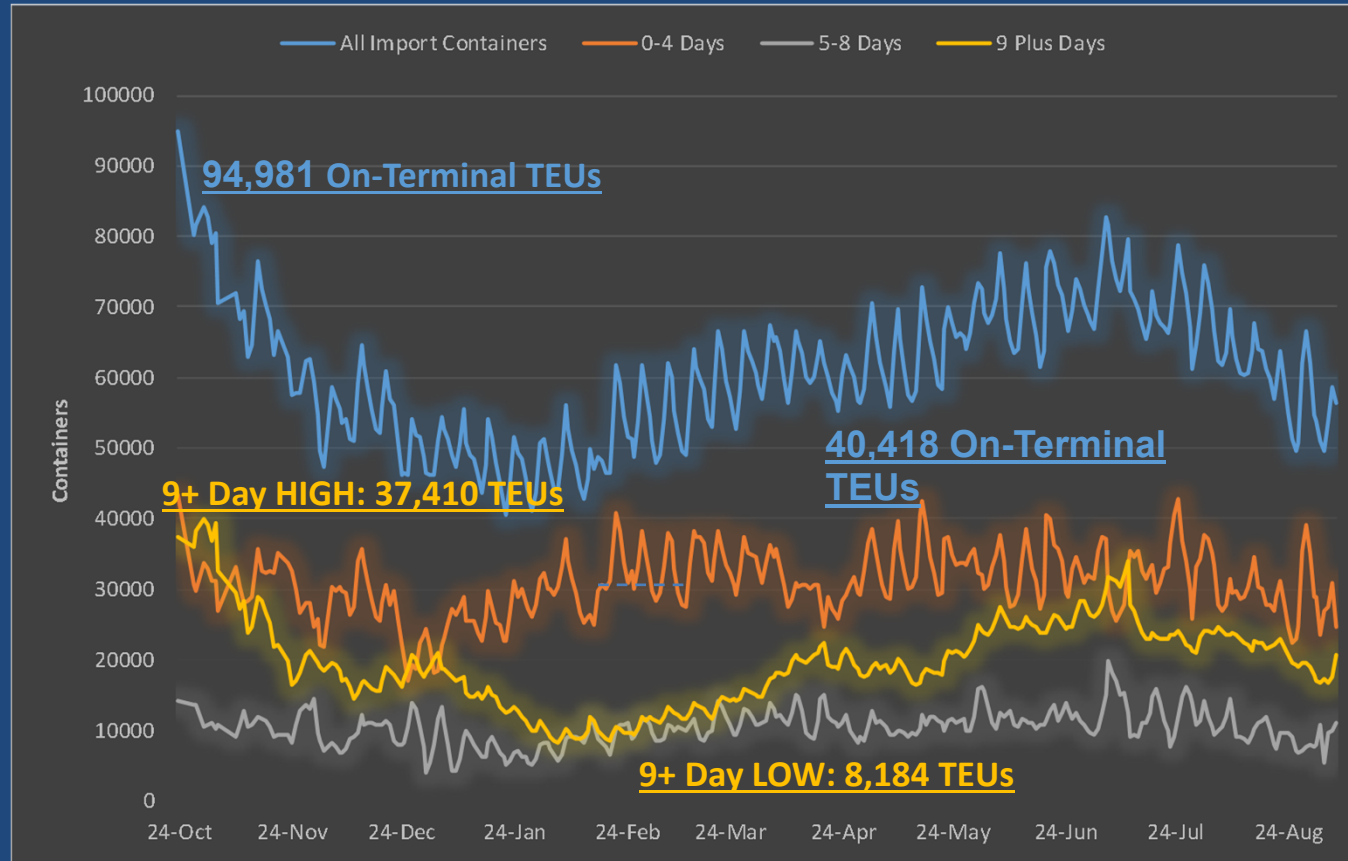
**24,670 43.7%**

5-8 Day Import Containers

**11,094 19.7%**

9+ Day Import Containers

**20,659 36.6%**



Since Oct. 24

Total

**-41%**

0-4 Day

**-43%**

5-8 Day

**-22%**

9+ Day

**-45%**

Highest Reduction of Import Container Terminal Dwell (to date) = 57%

Highest Reduction of Import Containers Dwelling 9+ Days (to date) = 78%

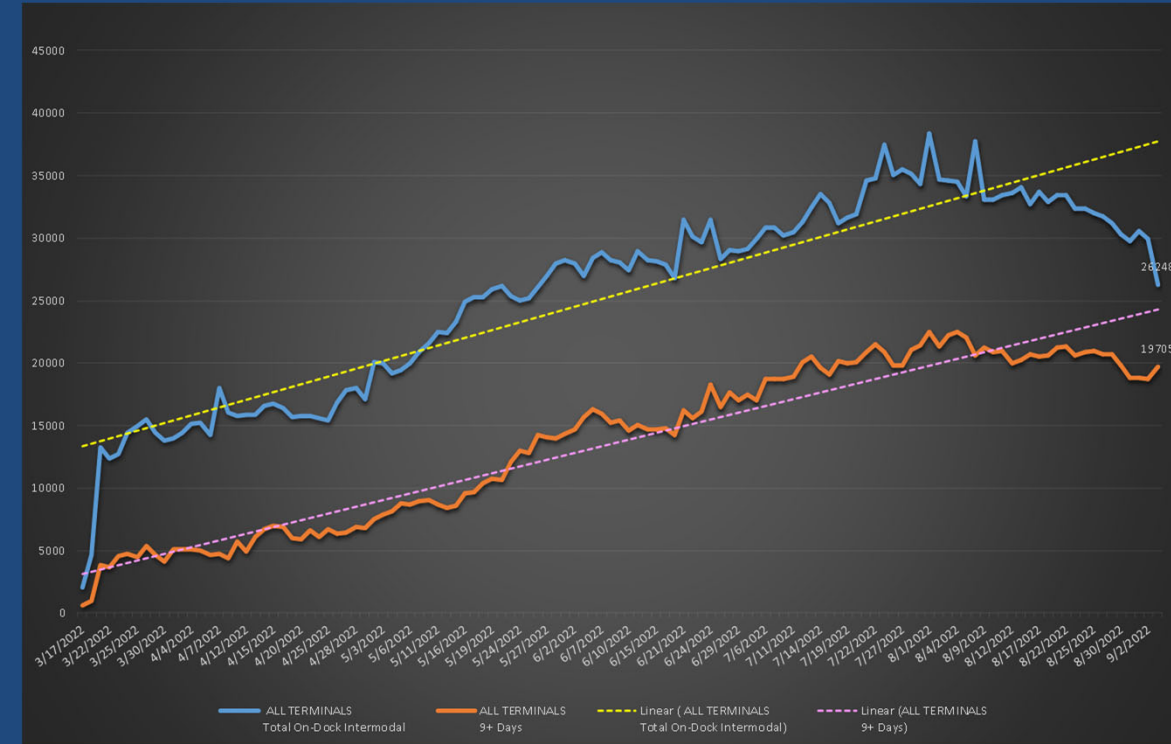
# Import On Dock Rail Awaiting Loading

By Rail Carrier (9/26/22)

BNSF							
	APMT	ETS	FMS	TraPac	WBCT	YTI	TOTAL
Daily Total	3,864	105	4,611	464	2,191	769	12,004
9+ Days	2,385	47	3,052	409	2,208	654	8,755

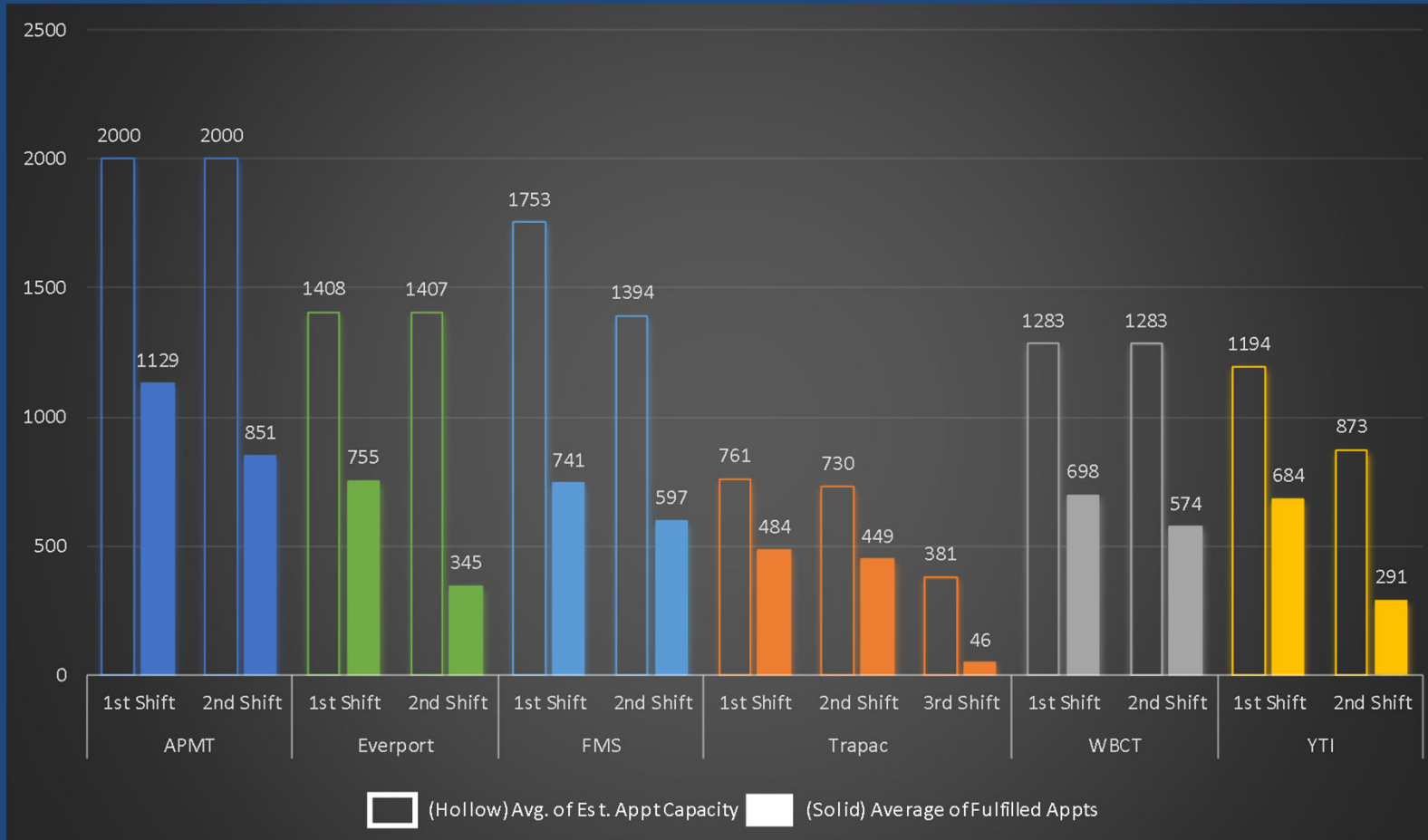
UPRR							
	APMT	ETS	FMS	TraPac	WBCT	YTI	TOTAL
Daily Total	1,427	1,145	3,028	2,986	1,197	4,461	14,244
9+ Days	1,098	400	2,124	2,603	1,315	3,410	10,950

Overall Total							
	APMT	ETS	FMS	TraPac	WBCT	YTI	TOTAL
TOTAL	5,291	1,250	7,639	3,450	3,388	5,230	26,248
9+ Days	3,483	447	5,176	3,012	3,523	4,064	19,705



# Fulfilled Truck Gates by Terminal

As of 9/26/22



Average Gate Success Rate

All Terminals

**48%**

APMT

**50%**

TraPac

**61%**

ETS

**41%**

WBCT

**50%**

FMS

**43%**

YTI

**49%**

Note: Port of Los Angeles; averages calculated since October 9, 2021, based on available data.

# Outlook

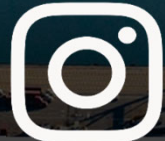
- Continued Data-Focused Collaboration
  - *Freight Logistics Optimization Works (FLOW)*
  - *FMC's Maritime Transportation Data Initiative (MTDI)*
  - *Supply Chain Optimization and Resilience (SCORE) Coalition*
- CY 2022 will see slightly lower cargo growth
- Opportunity for Concerted Focus on National Exports
- Uncertainties -- *Ukraine War, Energy Distribution, Cyber Threatscape*
- Upside – Public spotlight on the Supply Chain has brought focus and opportunity
  - *Infrastructure Investment & Jobs Act (\$17 Billion)*
  - *Inflation Reduction Act (\$3 Billion)*
  - *State Budget (\$2.3 Billion for California Ports)*



# THANK YOU

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THE PORT  
OF LOS ANGELES