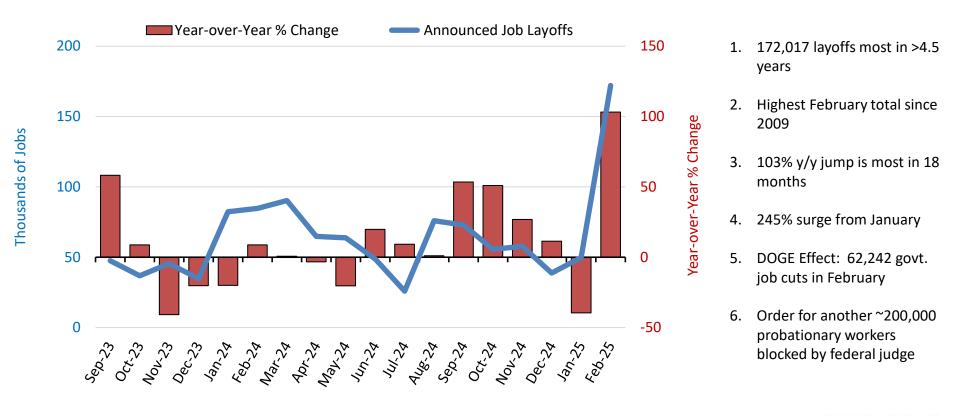


DOGE-gone: Job Cuts Surge in February



FOOTWEAR DISTRIBUTORS & RETAILERS OF AMERICA

Source: Challenger, Gray, & Christmas

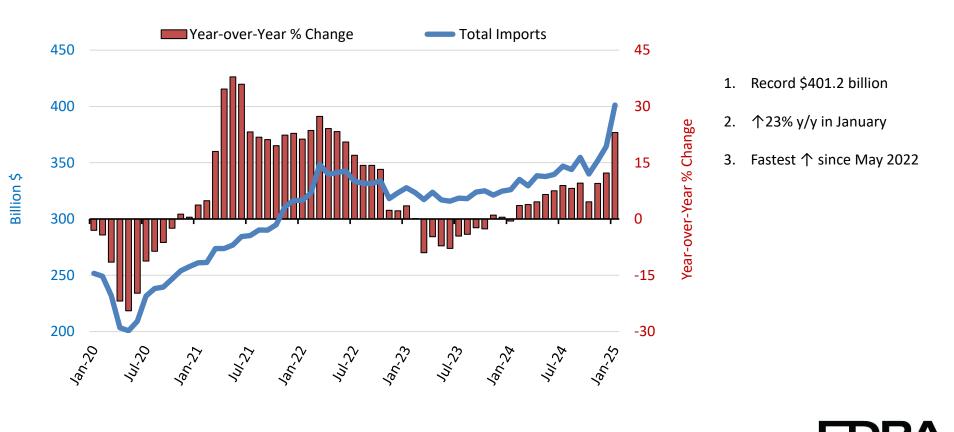
| Table B. | Revisions in job openings data, | seasonally adjusted |
|----------|---------------------------------|---------------------|
| | | |

| | Levels (in thousands) | | | Rates | | |
|----------------|-----------------------|-------------------------------|------------|------------|-------------------------------|------------|
| Year and month | As revised | As previously published | Difference | As revised | As previously published | Difference |
| 2024 | | | | | 10 | |
| January | 8,468 | 8,748 | -280 | 5.1 | 5.3 | -0.2 |
| February | 8,445 | 8,813 | -368 | 5.1 | 5.3 | 2 |
| March | 8,093 | 8,355 | -262 | 4.9 | 5.0 | 1 |
| April | 7,619 | 7,919 | -300 | 4.6 | 4.8 | 2 |
| May | 7,901 | 8,230 | -329 | 4.8 | 4.9 | 1 |
| June | 7,412 | 7,910 | -498 | 4.5 | 4.8 | 3 |
| July | 7,504 | 7,711 | -207 | 4.6 | 4.5 | 1 |
| August | 7,649 | 7,861 | -212 | 4.6 | 4.7 | 1 |
| September | 7,103 | 7,372 | -269 | 4.3 | 4.4 | 1 |
| October | 7,615 | 7,839 | -224 | 4.6 | 4.7 | 1 |
| November | 8,031 | 8,156 | -125 | 4.8 | 4.9 | 1 |
| December | 7,508 | 7,600 | -92 | 4.5 | 4.5 | .0 |

Table C. Revisions in hires data, seasonally adjusted

| | Levels (in thousands) | | | Rates | | |
|----------------|-----------------------|-------------------------------|------------|------------|-------------------------------|------------|
| Year and month | As revised | As previously published | Difference | As revised | As previously published | Difference |
| 2024 | | | | | | |
| January | 5,572 | 5,698 | -126 | 3.5 | 3.6 | -0.1 |
| February | 5,664 | 5,781 | -117 | 3.6 | 3.7 | 1 |
| March | 5,472 | 5,617 | -145 | 3.5 | 3.6 | 1 |
| April | 5,584 | 5,615 | -31 | 3.5 | 3.5 | .0 |
| May | 5,573 | 5,655 | -82 | 3.5 | 3.6 | 1 |
| June | 5,088 | 5,248 | -160 | 3.2 | 3.3 | 1 |
| July | 5,451 | 5,416 | 35 | 3.4 | 3.4 | .0 |
| August | 5,230 | 5,435 | -205 | 3.3 | 3.4 | 1 |
| September | 5,519 | 5,582 | -63 | 3.5 | 3.5 | .0 |
| October | 5,350 | 5,394 | -44 | 3.4 | 3.4 | .0 |
| November | 5,307 | 5,373 | -66 | 3.3 | 3.4 | 1 |
| December | 5,374 | 5,462 | -88 | 3.4 | 3.4 | .0 |

Frontloading: US Imports Jump to a Record in January



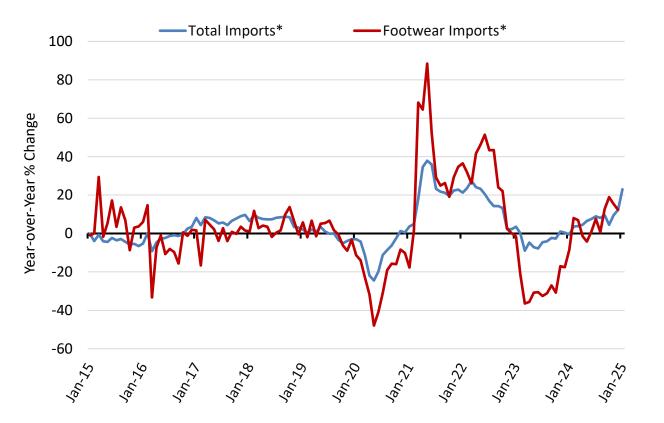
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Source: US Census Bureau

US Imports Surge in January, Hinting Footwear Imports to Jump in Step—again

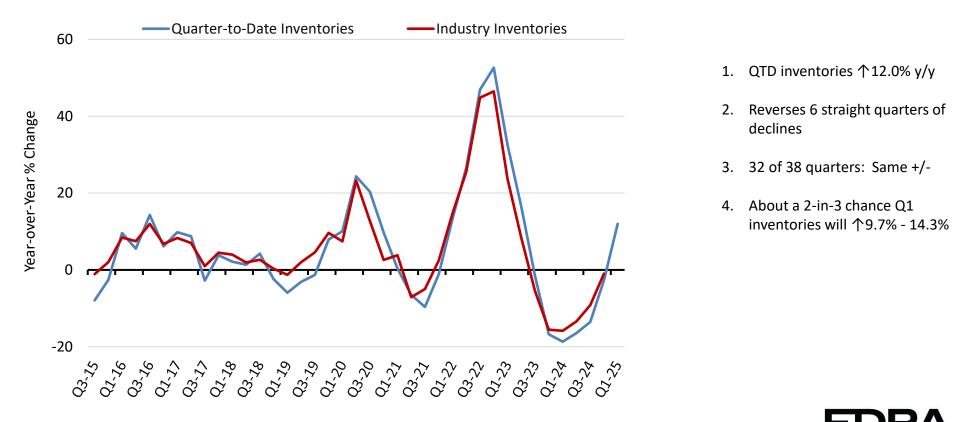


- 1. Total imports ↑23.1% y/y in January, most in 32 months
- Strongly suggests footwear imports will ↑ early in 2025
- 3. Footwear imports likely to grow again, & faster.



Sources: US Census Bureau & USITC. *Dollar basis

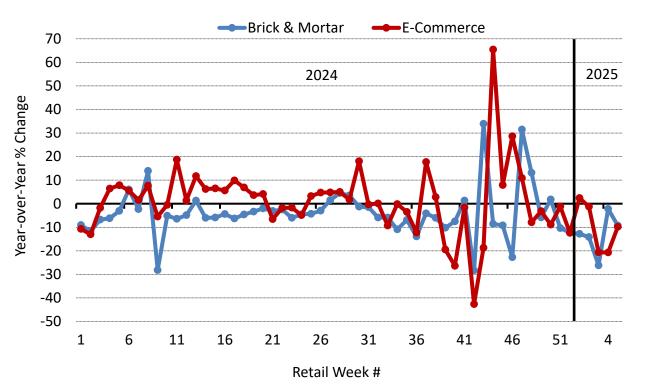
Footwear Inventories Poised to Rebound Early in 2025



FOOTWEAR DISTRIBUTORS & RETAILERS OF AMERICA

Sources: Company quarterly & annual reports

Both Brick & Mortar and E-Commerce Shoe Sales Fade y/y again in Latest Week

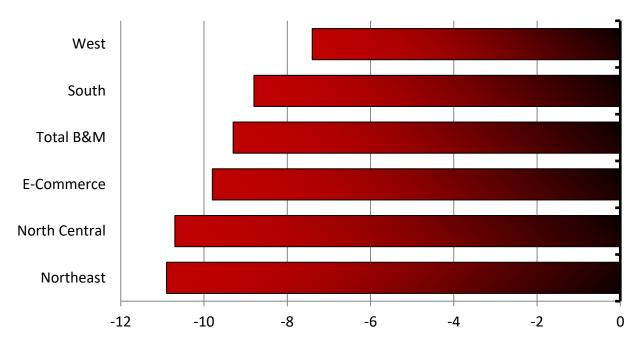


- 1. B&M ↓9.3% y/y
- 2. Lower 23 of last 28 weeks
- 3. But just shy of a 10-week high
- 4. E-comm ↓9.8% y/y
- 5. Lower 9 of last 10 weeks
- 6. But an 11-week high



Source: FDRA confidential weekly survey

Across-the-Board Declines for Shoe Store Sales in Latest Week



Week 5 2025 vs. Week 5 2024, % Change

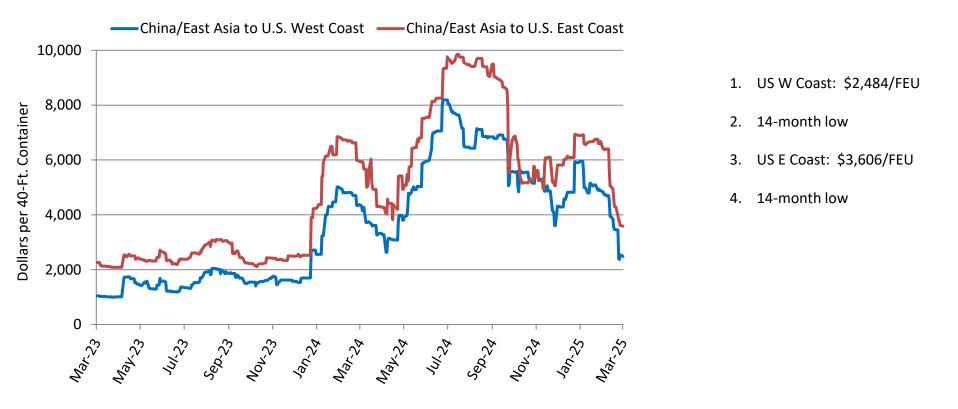
- West: ↓7.4%, but just shy of 10-week high
- 2. South: \downarrow 8.8%, 7th straight \downarrow , but just shy of 10-week high
- North Central: ↓10.7%, 7th straight ↓, but shy of 10-week high
- 4. Northeast: \downarrow 10.9%, 8th straight \downarrow , but @ 9-week high
- 5. YTD B&M: ↓12.8%
- 6. YTD e-comm: ↓11.4%
- 7. YTD total: ↓12.5%



Source: FDRA confidential weekly survey



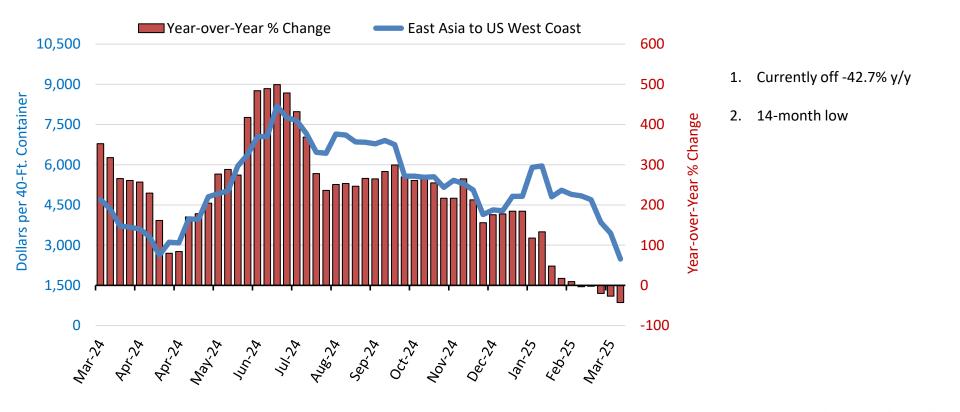
Trans-Pac Container Rates Drop Further to Near-Term Lows





Source: Freightos

China/East Asia to US West Coast Rate Drops 43% from a Year ago



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Source: Freightos



Government shutdown this year?

47% chance ▼ 2.5 ©



- 1. Current 47% chance near lower end of last month's range
- 2. Likelihood \downarrow 13 pct. points from one month ago
- 3. But likelihood fading over last week



- Shoe Sourcing Shifts webinar: 2 days Govt. shutdown: 3 days Next Fed meeting: 8 days ٠ USTR hearing: 14 days ٠ 21 days America 1st Trade Policy: ٠
 - Deadline for 25% tariffs on USMCA: 22 days
 - Shoe Exec. Strategy Summit: 49 days

